

Test Report No. 3548736-CPCH02 Date: August 7, 2014 Page 1 of 11

Sutherland Products 203 N. First Avenue Mayodan, NC 27027 United States

The following sample(s) was/were submitted and identified by/on behalf of the client as:

One (1) Laundry Detergent Samples:

- Charlie's Soap® Laundry Powder

Sample Received Date: 7/28/2014

Testing Period 7/28/2014 – 7/29/2014

Test Requested : ASTM D4265– Standard Guide for Evaluating Stain Removal

Performance in Home Laundering

Test Method & Results : Please refer to next page(s)

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Signed for and on behalf of SGS North America, Inc.

Tested and Prepared By:

Christina Crimi

Laboratory Manager, Chemistry Laboratory

Jacqueline Tyma Laboratory Technician, CPCH Laboratory

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Sample Pictures:



Charlie's Soap® Laundry Powder



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Executive Summary:

- The test method was performed in accordance with ASTM D4265– Standard Guide for Evaluating Stain Removal Performance in Home Laundering.
- Twenty-two, 5cm x 5cm Pre-Stained Swatches on a Polyester/Cotton monitor were used (see stain descriptions on next page) to evaluate the stain removal performance of the submitted liquid laundry detergents.
- Color measurement(s) of the unstained fabric area were taken prior to cleaning using a spectrophotometer, measuring on the L*a*b* color scale.
- The stained monitors (1 per load / detergent) were washed with ballast fabric (100% cotton) to simulate consumer use a large or "full wash load."
- Color measurement(s) of each stained swatch were then evaluated after each cleaning cycle using a spectrophotometer, measuring on the L*a*b* color scale.
- Residual Stain Index (RSI) was then calculated using the following formula:

$$RSI = 100 - \Delta E^*_{(UF-WS)}$$

$$\Delta E^* = \sqrt{\Delta L^{*2} + \Delta a^{*2} + \Delta b^{*2}}$$

RSI = Residual Stain Index

UF = Unwashed (unstained) fabric area

WS = Washed Stain area

 $\Delta E^*_{(WS-UF)} = Color \ difference \ between \ the \ washed \ stain \ and \ the \ unwashed \ fabric$

• This process was repeated two (2) additional times for a total of three (3) replicates per product.



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Manual Cleaning Performance Test:

1. Test Conditions:

Test Swatches¹ – **Soil(s):** Polyester/Cotton monitor (see table below) **Ballast Fabric(s):** 100% Cotton Standard Ballast Sheets

Fabric Load: 2.7 kg (6 lbs) of fresh ballast per wash cycle (replicate)

As per the instruction of the client the following detergent

Detergent Concentration: amounts were used for testing:

1 tablespoon of Charlie's Soap® Laundry Powder

Water Hardness: 120 ppm

Water Temperature: $82 \pm 2^{\circ}F$ (Warm Cycle)

Ambient Rinse

Washer Type: Front loading HE washer

Washer Settings: Normal/Casual cycle

Dryer Settings: Normal Setting $(160 \pm 10^{\circ}\text{F or } 71.1 \pm 6^{\circ}\text{C})$ for 45 minutes

¹ All test swatches were stored in the dark prior to use and after removal from dryer until the final evaluation was performed.



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Stain Description:

Description						
Coffee with milk						
Butterfat with colorant						
Coffee						
Spaghetti sauce						
Blood						
Beef tallow/pork lard mixture						
French's brown gravy						
Blueberry						
Red wine						
Grape juice						
Sebum with dust						
Mustard						
Cosmetic makeup						
Tea						
Chocolate ice cream						
Ground in clay						
Ink						
Used motor oil						
Chocolate syrup (Hershey's)						
Grass						
Soot/olive oil						
Hamburger drippings						

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Coffee with milk		Butterfat with colorant		Coffee		Spaghetti sauce		Blood		Beef tallow/pork lard
French's brown gravy	y	Blueberry		Red wine		Grape juice		Sebum with dust		Mustard
	Cosmetic makeup		Tea		Chocolate io cream	ce	Ground in clay		Ink	
	Used motor oil		Chocolate syrup	· [Grass		Soot/olive o	oil [Hamburç drippinç	ger gs



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	Charlie's Soap® Laundry Powder								
Stain	Residual Stain Index (RSI)								
Description	Run 1	Run 2	Run 3	Average					
Coffee with milk	85.08	85.03	85.56	85.22					
Butterfat with colorant	82.25	82.24	83.40	82.63					
Coffee	90.90	89.93	91.35	90.73					
Spaghetti sauce	92.95	92.89	93.68	93.17					
Blood	72.46	72.54	73.19	72.73					
Beef tallow/pork lard mixture	96.36	96.09	95.81	96.09					
French's brown gravy	91.98	91.82	91.54	91.78					
Blueberry	97.65	97.95	97.13	97.58					
Red wine	94.23	95.43	95.45	95.04					
Grape juice	95.91	95.90	95.97	95.93					
Sebum with dust	95.28	94.70	95.27	95.08					
Mustard	83.49	84.83	84.00	84.11					
Cosmetic makeup	86.50	85.57	86.29	86.12					
Tea	84.41	84.88	84.95	84.75					
Chocolate ice cream	93.56	93.11	93.60	93.42					
Ground in clay	94.55	94.36	94.55	94.49					
Ink	81.93	81.65	85.62	83.07					
Used motor oil	83.26	81.91	82.56	82.57					
Chocolate syrup (Hershey's)	94.61	94.34	94.21	94.39					
Grass	81.45	80.64	81.84	81.31					
Soot/olive oil	79.53	78.28	79.70	79.17					
Hamburger drippings	97.18	98.50	98.33	98.00					
	88.97								

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Sample Pictures:



Stained Swatches Before Washing



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